

Message Text

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UNCLAS STATE 178242

E.O. 11652: N/A

TAGS: SCUL

SUBJECT: ALWIN NIKOLAIS DANCE THEATRE PRIVATE TOUR

REF: SEOUL 5458

1. COMPANY CAN DO HALF WEEK AT DOLS 10,000. BECAUSE OF TRAVEL AND SET UP MUST SPEND THREE OR FOUR DAYS IN EACH COUNTRY THEREFORE NOTHING LESS THAN HALF WEEK POSSIBLE. TWO PERFORMANCES WOULD NOT BE CHEAPER THAN THREE UNDER CIRCUMSTANCES, I.E. TWO AT DOLS 5000 EACH; 3 AT DOLS 3,333 EACH. TRAVEL AND PER DIEM ARE INCLUDED IN THESE FIGURES.

2. THERE ARE TEN DANCERS, THREE TECHNICIANS AND NIKOLAIS. WOULD NEED EIGHT TO TEN LOCAL TECHNICIANS. INGERSOLL

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